

Effective Travel Management STARTS HERE

SERVICE • SECURITY • SUSTAINABILITY • SAVINGS



Gold Sponsor of Business Travel Show, Middle East 2010

Our Vision:

To be the leading consolidated travel company serving the Middle East. To provide corporate and leisure customers, as well as industry partners, with effective solutions and superior services in an environment that sustains profitable growth for our customers, partners, employees and shareholders.

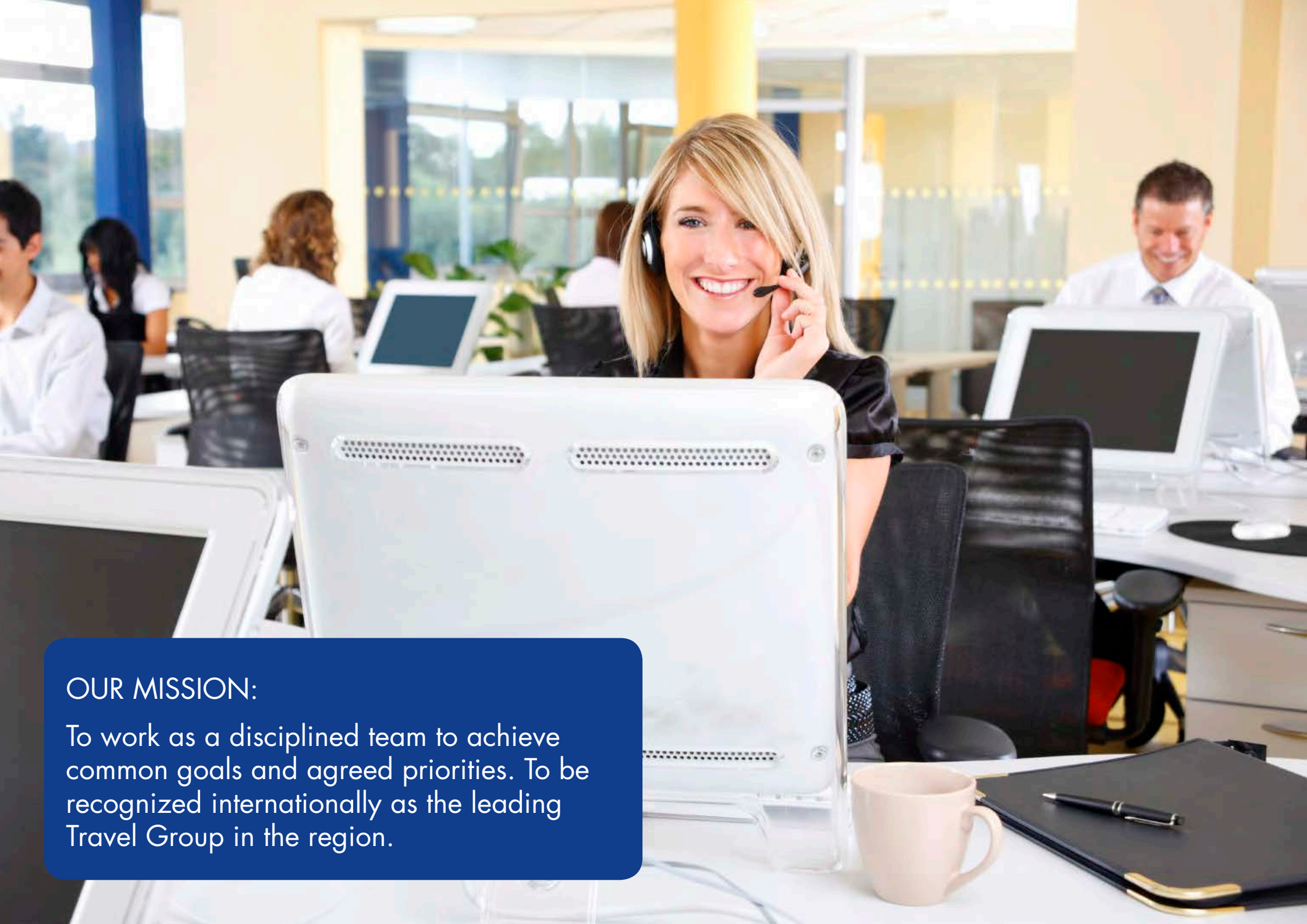
A regional travel management company with global reach.

With highly experienced senior agents, dedicated Program Managers and access to cutting-edge technology, we deliver unbeatable service, enhanced security and sustainability, while helping you stay within budget and achieve significant savings.

From travel policy design and process optimisation, to payment and expense management, we can cover all your travel program needs – regardless of the size and nature of your account.

If you're interested in streamlining your corporate travel program, increasing your purchasing power and simplifying your travel expense management, look no further than Alshamel International.





OUR MISSION:

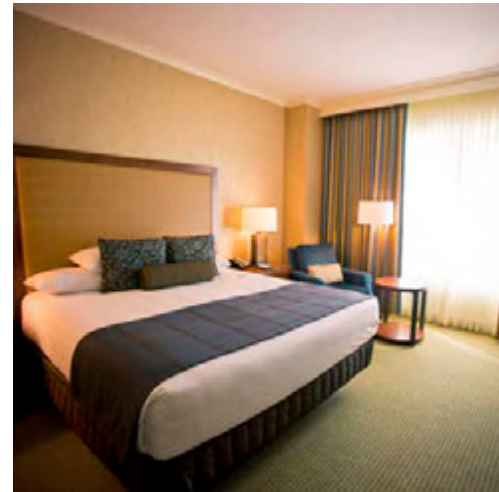
To work as a disciplined team to achieve common goals and agreed priorities. To be recognized internationally as the leading Travel Group in the region.

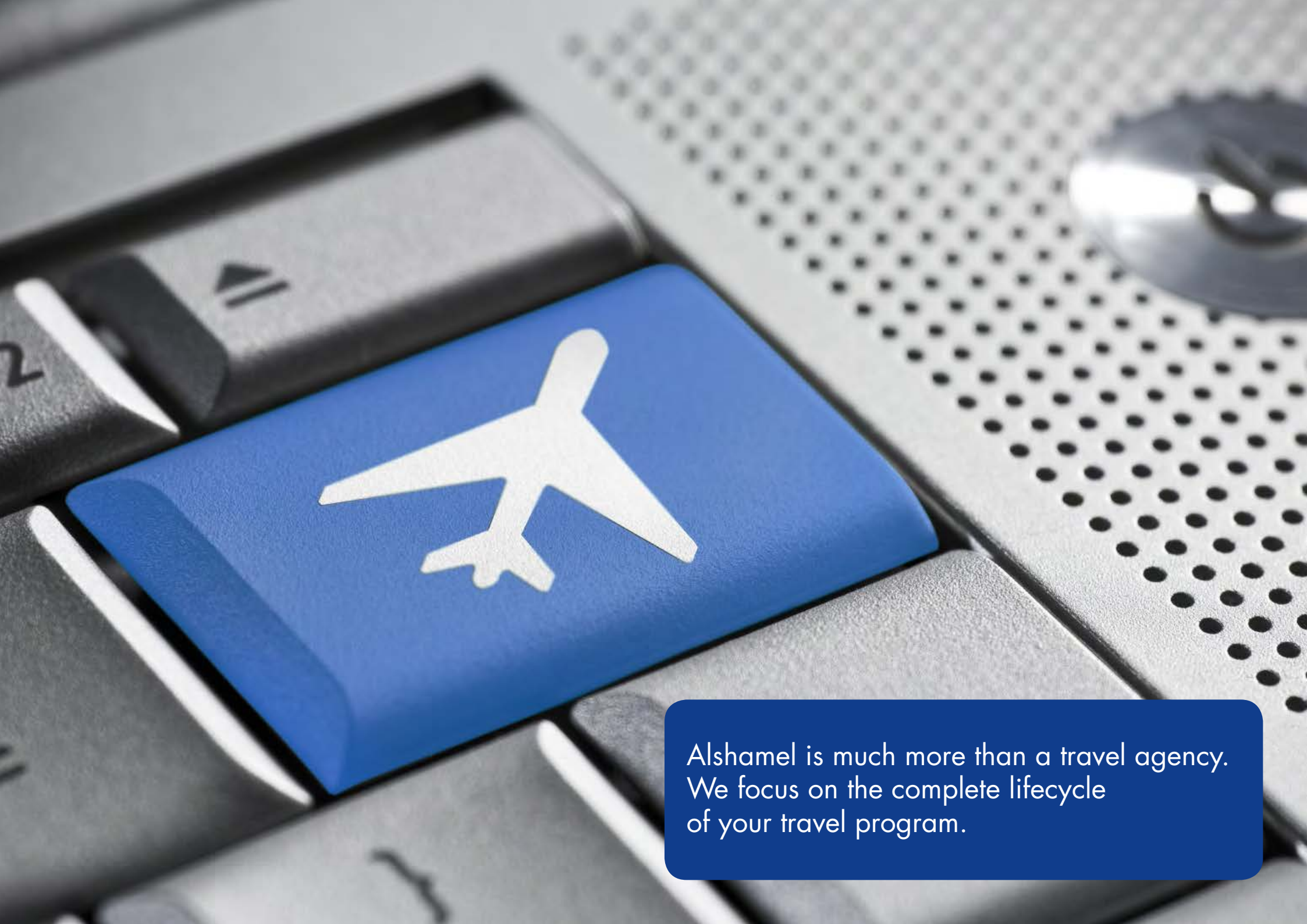
About Alshamel International.



Established in 1996, Alshamel is the fastest growing travel management company in the region. Today, with over 400 employees we're able to serve our clients from fully owned offices in Bahrain, Jordan, Kuwait, Oman, Qatar, Saudi Arabia and the UAE.

- We're a full-service travel management company offering both corporate and leisure travel services.
- We service a diverse client portfolio including Fortune 500 companies, local and international governments and military organizations.
- We're a regional partner of global travel giants, Carlson Wagonlit Travel – the world's leading travel management experts. Together we offer a combined network reach of 150 countries.
- Our group sales (2010) are set to exceed US\$ 500 million.





Alshamel is much more than a travel agency. We focus on the complete lifecycle of your travel program.

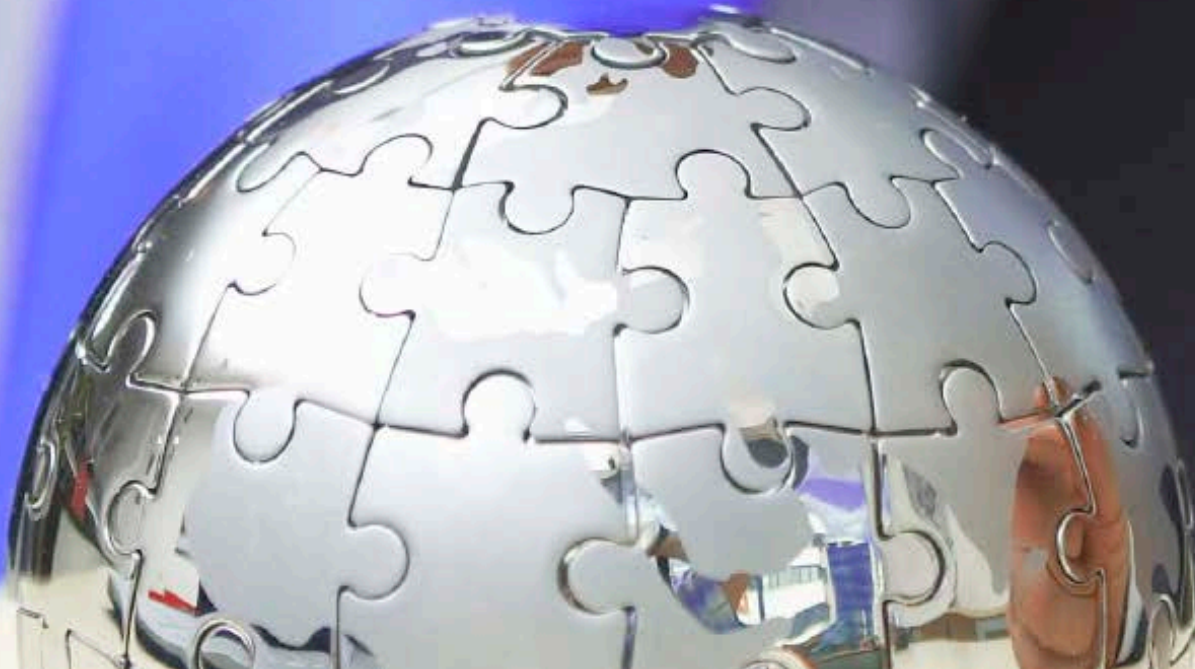
Taking care of the complete travel lifecycle.

From budget and policy design to payment & expense management, our team of senior agents and Program Managers will provide you with:

- Devising an active, ongoing travel management plan starting from budget and policy optimization.
- Flight, hotel and car-hire negotiations and reservations.
- Quality control on reservations including lowest fare guarantees and traveler profile management.
- Access to state-of-the-art traveler tracking and security tools.
- 24-hour emergency service for both corporate and leisure travel.
- A web-based travel portal to help you manage your complete travel program.
- Consolidated data for your regional or global program.
- Analysis of airfare spend by destination, routing and class of travel to improve negotiations with suppliers.
- Detailed reporting through our online central reporting suite.
- Help implementing and operating an Online Booking Tool for employee self-servicing.
- Sourcing and implementing best practice payment & expense management solutions.



Business travel expenses are the second biggest controllable expense, after personnel costs.



Improved travel budgeting and financial management.

To help you get the most out of your travel budget, Alshamel will work with you to:

- Consolidate total travel-spend and increase purchasing power.
- Improve policy compliance and thereby reduce expenditure.
- Provide fare savings and lowest fare guarantees.
- Monitor refunds and unutilized tickets.
- Negotiate best deals with external suppliers.
- Offer process savings to reduce demand on internal resources.
- Implement best practice payment solutions.
- Provide access to a cutting edge, online reporting suite.

To learn more about how you can achieve measurable savings, streamline your travel program and get it back on track, contact us today.





We welcome the opportunity to talk to you about your travel program and discuss ways in which we can help you improve the travel lifecycle in your organization.

Get your travel program on track today.



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